

Sales Manager

Your responsibilities:

- Technical sales of our EMS services
- Managing one of our important key accounts
- Expansion of business relationships with existing customers
- Acquisition of strategically important new customers
- Advising customers on the planning, feasibility, and implementation of their wishes and ideas, including price and condition negotiations and quotation preparation
- Implementation of sales and demand planning (forecasts) within your area of responsibility
- Participation in contract negotiations for the customers you support
- Attendance at trade fairs and exhibitions

Your profile:

- Completed studies in electrical engineering, economics, or a comparable field
- Solid expertise in B2B sales of high-quality technical services in the electronics sector, ideally in the EMS industry
- Negotiation skills, a goal-oriented approach and the ability to resolve conflicts, as well as a strong customer and service focus
- You are a team player, flexible, and highly committed
- Very good written and spoken English skills
- Willingness to travel for business

We offer:

- Performance-related payment (Including company car, also for private use)
- Excellent future prospects and interesting personal development opportunities in a rapidly expanding company
- Team-oriented work in a highly motivated team
- Challenging, responsible, and varied position



Interested in this position and in Solid Semecs?

Send your application with CV to **HRM-Uden@semecs.com**

For further information, please contact Dr. Dietmar Breisacher, Head of Sales Office Mosbach;
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